

LEADERSHIP, TRUST AND KNOWLEDGE MANAGEMENT IN RELATION TO ORGANIZATIONAL PERFORMANCE: ADVANCING A FRAMEWORK

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Abstract:

An organization's success depends on its performance. Organizations are increasingly required to adapt, perform, and influence in order to gain the competitive advantage. Effectiveness, efficiency, productivity, quality of product, innovation, quality of work life, and profitability are elements that measure organizational performance. The main objective of this paper is present a framework that discusses how organizational performance is affected by three major elements: leadership, trust and knowledge management. This framework offers managers an approach that is essential in building high performance organizations.

Keywords: knowledge management, trust, leadership, organizational performance